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Condensed consolidates interim financial information 31 March 2015

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|          |    |    |    |     |       |

### **Section A:**

1. Report of the Board of Directors

### **Section B:**

- 1. Independent auditors' report on review of condensed consolidated interim financial information.
- 2. Condensed consolidated interim financial information.



### **RAK Ceramics PSC**

### **Report of the Board of Directors**

On financial performance during the three months ending 31 March 2015

07 May 2015

#### Dear Members,

It is our pleasure to present the Business & Operations report for the three month period ending 31 March 2015, along with the Audited Condensed Interim Consolidated Financial Information as on 31 March 2015.

#### **Results**

During the period, the Company continued executing its re-focused strategy to scale down less profitable Non-Core businesses and focus on Core operations. During the period, the group has completed the sale of its stake in two joint ventures, Laticrete RAK LLC, UAE and RAK Mosfly Pvt. Ltd. Bangladesh, resulting into a gain of AED 37.6 million and AED 0.9 million respectively. It has also completed the sale of its stake in RAK Pharmaceuticals Pvt. Ltd., Bangladesh at a gain of AED 0.6 million. It has completed Share Purchase Agreement relating to its stake in its subsidiary in Sudan. The sale is expected to close in second quarter of 2015

The Group revenue amounted to AED 744 million, marginally higher than the same period of last year. Although core revenue dipped by 5.8% to AED 656 million, core gross margin increased by 90 bps to 30.2%. This has prevailed amid continuing challenges in economic conditions like 10.5% depreciation of Euro and 12.5% increase in the gas prices. The revenue has dropped mainly due to lower tiles sales and lower exchange rates compared to same period in last year. The cost saving initiatives include reduction in raw material and freight procurement. However, the foreign exchange loss during the period amounted to AED 21.1 million against last years' gain of AED 2.5 million during same period.

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The net profit for the period from the continuing operations amounted to AED 61.7 million (AED 64.5 million in same period in 2014). This is after effect of hyperinflation in both the periods and the effect of impairment provision relating to subsidiary in Sudan, based on Share Purchase Agreement, AED 48.4 million and gain on sale of stake in group companies AED 39.1 million during the current period. The adjusted net profit (adjusted for hyper-inflation loss) amounted to AED 75.8 million during the period against AED 62.0 million during same period of last year.

### Financial highlights for the three month period ended 31 March 2015

| Particulars         | Unit    | YTD 2015<br>March 31 | YTD 2014<br>March 31 | Change   |
|---------------------|---------|----------------------|----------------------|----------|
| Total Revenue       | AED Mio | 744.1                | 740.8                | 0.4%     |
| Gross Profit        | AED Mio | 215.1                | 213.2                | 0.9%     |
| GP Margin           | %       | 28.9%                | 28.8%                | 10 bps   |
| EBITDA              | AED Mio | 130.5                | 134.2                | (2.8%)   |
| EBITDA Margin       | %       | 17.5%                | 18.1%                | (60 bps) |
| Reported Net Income | AED Mio | 60.4                 | 58.7                 | 2.9%     |

| Effect of Hyper-inflation                              | AED Mio | 15.4                        | 3.3                         | 366.6%            |
|--|---------|-----------------------------|-----------------------------|-------------------|
| Adjusted Net Income                                    | AED Mio | 75.8                        | 62.0                        | 22.3%             |
| Reported Profit after NCI (Minority)                   | AED Mio | 57.9                        | 58.0                        | (0.2%)            |
| Reported Earnings per share                            | AED     | 0.07                        | 0.07                        | -                 |
| Reported Earnings per share from Continuing Operations | AED     | 0.07                        | 0.08                        | (12.5%)           |
|  |         | 2015                        | 2014                        | Change            |
|  |         |                             |                             |                   |
| Total Assets   | AED Mio | <b>March 31</b> 6,169.8     | <b>December 31</b> 5,999.9  | 2.6%              |
| Total Assets Share Capital                             | AED Mio |                             |                             | 2.6%              |
|  |         | 6,169.8                     | 5,999.9                     | 2.6%<br>-<br>2.2% |
| Share Capital  | AED Mio | 6,169.8<br>817.5            | 5,999.9<br>817.5            | -                 |
| Share Capital Shareholders' Equity                     | AED Mio | 6,169.8<br>817.5<br>3,100.2 | 5,999.9<br>817.5<br>3,034.8 | 2.2%              |

<sup>\*</sup> Core ceramic tiles, sanitary ware & table ware revenue represents consolidated sales from production locations. Non-core revenue represents contracting & other activities.

#### Corporate Social Responsibility & Other Activities during the year

The company continued to re-affirm its commitment towards the protection of environment and socio-economic development in the following ways:

**Visits and Educational Tours** We were delighted to welcome several visitors to our Headquarters including the Luxembourg Ambassador, students from Fortune Institute Of International Business, New Delhi, India.

**Charity Participation** RAK Ceramics was proud to take part in the 6th annual RAK Terry Fox Run for Cancer Research at the Al Qawasim Corniche. Over 100 employees took part.

**Environmental Activities** RAK Ceramics employees participated in Can Collection Day, organised by Emirates Environmental Group and collected waste aluminium cans from within the company premises which were then sent for recycling. We also participated in Earth Hour by switching off the lights in its production facilities, employee accommodation buildings and offices for one hour in order to spread awareness amongst its employees on environmental sustainability.

#### **Future Outlook**

RAK Ceramics is focused on improving profitability and its sales and distribution strategy. This involves significant expansion in the Sanitary Ware business, continued disposal of non-core activities and investing in our distribution platform in Saudi Arabia.

We are progressing on the plans and initiatives taken for enhancing shareholder value.

<sup>#</sup> Includes cash & bank balances of discontinued operations.

### **Financial Reporting**

Consolidated Financial Statements of the Company prepared in accordance with International Financial Reporting Standards (IFRSs), fairly present its financial position, the result of its operations, cash flows and changes in equity.

Appropriate accounting policies have been consistently applied and accounting estimates are based on reasonable and prudent judgments. There are no matters which call into question the company's ability to continue as a going concern.

#### Vote of Thanks

The Board would like to take this opportunity to thank Government bodies, the shareholders, investors, bankers & employees for their continuous commitment, co-operation, confidence & continuous support in achieving the company's objectives.

Chairman

0 7 MAY 2015

**Chief Executive Officer** 

Condensed consolidated interim financial information *31 March 2015* 

## Condensed consolidated interim financial information 31 March 2015

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#### Independent auditors' report on review of condensed consolidated interim financial information

The Shareholders Ras Al Khaimah Ceramics PSC

#### Introduction

We have reviewed the accompanying 31 March 2015 condensed consolidated interim financial information of Ras Al Khaimah Ceramics PSC ("the Company") and its subsidiaries (collectively referred to as "the Group"), which comprises:

- the condensed consolidated statement of financial position as at 31 March 2015;
- the condensed consolidated statement of profit or loss for the three month period ended 31 March 2015;
- the condensed consolidated statement of profit or loss and other comprehensive income for the three month period ended 31 March 2015;
- the condensed consolidated statement of changes in equity for the three month period ended 31 March 2015;
- the condensed consolidated statement of cash flows for the three month period ended 31 March 2015;
   and
- notes to the condensed consolidated interim financial information.

Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34 Interim Financial Reporting. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information as at 31 March 2015 is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

KPMG Lower Gulf Limited Austin Alan Henry Rudman Registration No. 844

Dubai, United Arab Emirates

Date

0 7 MAY 2015

### Condensed consolidated statement of profit or loss

for the three month period ended 31 March 2015

| for the three mount period chaed 31 March 2013 |      |                                | 1 March                        |
|--|------|--------------------------------|--------------------------------|
|  | Note | 2015<br>AED'000<br>(Unaudited) | 2014<br>AED'000<br>(Unaudited) |
| Continuing operations                          |      |                                |                                |
| Revenue<br>Cost of sales                       |      | 744,085<br>(528,981)           | 740,812<br>(527,597)           |
| Gross profit                                   |      | 215,104                        | 213,215                        |
| Administrative and general expenses            | 6    | (90,818)                       | (72,546)                       |
| Selling and distribution expenses              | 7    | (84,702)                       | (86,164)                       |
| Other income                                   |      | 16,835                         | 15,279                         |
| Operating profit                               |      | 56,419                         | 69,784                         |
| Finance cost                                   |      | (33,823)                       | (15,257)                       |
| Finance income                                 |      | 2,684                          | 5,297                          |
| Share of profit in equity accounted investees  | 9    | 5,701                          | 8,527                          |
| Gain on disposal of equity accounted investees | 9    | 38,480                         | -                              |
| Gain on disposal of a subsidiary               | 25   | 561                            | 2.502                          |
| (Loss) / gain on net monetary position         | 22   | (1,631)                        | 2,583                          |
| Profit before tax from continuing operations   |      | 68,391                         | 70,934                         |
| Tax expense                                    |      | (6,651)                        | (6,476)                        |
| <b>Profit from continuing operations</b>       |      | 61,740                         | 64,458                         |
|  |      | =====                          | =====                          |
| Discontinued operations                        |      |                                |                                |
| Loss from discontinued operations              | 25   | (1,313)                        | (5,762)                        |
| Profit for the period                          |      | 60,427                         | 58,696                         |
|  |      | ====                           | =====                          |
| Profit attributable to:                        |      |                                |                                |
| Owners of the Company                          |      | 57,873                         | 58,023                         |
| Non-controlling interests                      |      | 2,554                          | 673                            |
| Profit for the period                          |      | 60,427                         | 58,696                         |
| Tront for the period                           |      | =====                          | =====                          |
| Earnings per share                             |      |                                |                                |
| Earnings per share - basic and diluted (AED)   | 19   | 0.07                           | 0.07                           |
|  |      | ===                            | ===                            |
| Earnings per share – continuing operations     |      |                                |                                |
| Basic and diluted earnings per share (AED)     | 19   | 0.07                           | 0.08                           |
|  |      | ===                            | ===                            |

The notes on pages 9 to 27 are an integral part of these condensed consolidated interim financial information.

Condensed consolidated statement of profit or loss and other comprehensive income for the three month period ended 31 March 2015

|   |       | Three month period ended 31 March |                          |  |  |
|---|-------|-----------------------------------|--------------------------|--|--|
|   | Note  | 2015<br>AED'000                   | 2014<br>AED'000          |  |  |
|   |       | (Unaudited)                       | (Unaudited)<br>Restated* |  |  |
| Profit for the period   |       | 60,427                            | 58,696                   |  |  |
| Other comprehensive income:                                       |       |                                   |                          |  |  |
| Items that may be reclassified subsequently to profit or l        | oss:  |                                   |                          |  |  |
| Foreign currency translation differences<br>Hyperinflation effect | 22&27 | (8,076)<br>25,047                 |                          |  |  |
| Total comprehensive income for the period                         |       | 77,398<br>=====                   | 214,466                  |  |  |
| Total comprehensive income attributable to:                       |       |                                   |                          |  |  |
| Owners of the Company<br>Non-controlling interests                |       | 74,266<br>3,132                   |                          |  |  |
| Total comprehensive income for the period                         |       | 77,398                            |                          |  |  |
|   |       | ====                              | =====                    |  |  |

<sup>\*</sup> Refer note 27.

The notes on pages 9 to 27 are an integral part of these condensed consolidated interim financial information.

Condensed consolidated statement of financial position as at 31 March 2015

| us at 31 March 2013   | Note | 31 March<br>2015<br>AED'000<br>(Unaudited) | 31 December<br>2014<br>AED'000<br>(Audited) |
|---|------|--|---|
| Assets  |      |  |   |
| Non-current assets Property, plant and equipment                          | 8    | 1,166,884                                  | 1,180,605                                   |
| Capital work-in-progress  | 8    | 98,290                                     | 73,268                                      |
| Goodwill  |      | 50,356                                     | 50,356                                      |
| Intangible assets   |      | 18,762                                     | 19,391                                      |
| Investment properties   |      | 1,111,751                                  | 1,113,879                                   |
| Investments in equity accounted investees                                 | 9    | 134,768                                    | 151,276                                     |
| Deferred tax assets   |      | 252  | 268   |
|   |      | 2,581,063                                  | 2,589,043                                   |
|   |      | <del></del>                                | <del></del>                                 |
| Current assets  | 10   | 1,113,861                                  | 1,139,391                                   |
| Inventories Trade and other receivables                                   | 10   | 1,257,025                                  | 1,170,055                                   |
| Contract work-in-progress   |      | 41,373                                     | 28,598                                      |
| Due from related parties  | 15   | 310,171                                    | 292,797                                     |
| Derivative financial assets   | 17   |  | 29  |
| Cash in hand and at bank  | 12   | 614,519                                    | 448,346                                     |
| Assets classified as held for sale  | 24   | 251,782                                    | 331,616                                     |
|   |      | 3,588,731                                  | 3,410,832                                   |
| Total assets  |      | 6,169,794                                  | 5,999,875                                   |
| Equity and liabilities  |      |  |   |
| Equity  |      |  |   |
| Share capital   | 13   | 817,523                                    | 817,523                                     |
| Reserves  |      | 2,064,462                                  | 1,990,785                                   |
| Equity attributable to owners of the Company                              |      | 2,881,985                                  | 2,808,308                                   |
| Non-controlling interests   |      | 218,254                                    | 226,505                                     |
| Total aguity  |      | 3,100,239                                  | 3,034,813                                   |
| Total equity  |      |  |   |
| Non-current liabilities   | .,   | 000 244                                    | 770 200                                     |
| Long term bank loans  | 16   | 809,344<br>76,888                          | 770,388<br>78,864                           |
| Provision for employees' end-of-service benefits Deferred tax liabilities |      | 8,738                                      | 8,755                                       |
| Deferred tax flabilities  |      | <b></b>                                    |   |
|   |      | 894,970                                    | 858,007                                     |
| Current liabilities   |      |  |   |
| Short-term bank borrowings  | 16   | 1,210,009                                  | 1,099,182                                   |
| Trade and other payables  | 14   | 766,837                                    | 806,915                                     |
| Billing in excess of valuation  |      | 7,497<br>109,023                           | 3,316<br>103,135                            |
| Provision for taxation  | 15   | 68,648                                     | 63,697                                      |
| Due to related parties  Derivative financial liabilities                  | 17   | 42   | -   |
| Liabilities classified as held for sale                                   | 24   | 12,529                                     | 30,810                                      |
|   |      | 2,174,585                                  | 2,107,055                                   |
| Total liabilities   |      | 3,069,555                                  | 2,965,062                                   |
| Total equity and liabilities  |      | 6,169,794                                  | 5,999,875                                   |
| Total equity and liabilities  |      | ======                                     | =====                                       |

The notes on pages 9 to 27 are an integral part of these condensed consolidated interim financial information.

The condensed consolidated interim financial information was authorised for issue by and on behalf of the Board of Directors on

Chairman

Difector

0 7 MAY 2015

Chief Executive Office

### Condensed consolidated statement of cash flows

for the three month period ended 31 March 2015

## Three month period ended 31 March

|   | 2015<br>AED'000<br>(Unaudited) | 2014<br>AED'000<br>(Unaudited) |
|---|--------------------------------|--------------------------------|
| Operating activities Profit for the period before tax   | 67,078                         | 65,172                         |
| Adjustments for:  |                                |                                |
| Share of profit in equity accounted investees   | (5,701)                        | (8,527)                        |
| Loss/ (gain) on net monetary position   | 3,952                          | (1,408)                        |
| Interest expense  | 11,600                         | 14,837                         |
| Interest income   | (2,684)                        | (5,297)                        |
| (Gain) / loss on disposal of property, plant and equipment  | (2,567)                        | 128                            |
| Gain on disposal of subsidiary  | (561)                          | -                              |
| Gain on disposal of equity accounted investees  | (38,480)                       | 27.524                         |
| Depreciation on property, plant and equipment<br>Amortization of intangible assets                            | 52,120<br>893                  | 37,524<br>502                  |
| Capital work in progress written off  | 412                            | 2,249                          |
| Depreciation on investment property   | 1,789                          | 1,794                          |
| Provision for employees' end-of-service benefits  | 6,933                          | 1,810                          |
|   | 94,784                         | 108,784                        |
| Change in:  | 12 (27                         | 0.249                          |
| <ul><li>inventories (including contract work in progress)</li><li>trade and other receivables</li></ul>       | 12,637                         | 9,248<br>19,194                |
|   | (20,895)<br>(17,374)           | (755)                          |
| <ul> <li>due from related parties (including long term)</li> <li>asset classified as held for sale</li> </ul> | 41,568                         | (733)                          |
| - trade and other payables (including billings in excess of valuation)  | (35,897)                       | (151,204)                      |
| - due to related parties  | 4,951                          | 7,029                          |
| - liabilities classified as held for sale   | 1,294                          | 7,025                          |
| - derivative financial assets   | 29                             | 218                            |
| - derivative financial liabilities  | 42                             | -                              |
| - deferred tax assets   | 16                             | 2,445                          |
| - deferred tax liabilities  | (17)                           | 994                            |
| Income tax (paid) / refund  | ( <b>794</b> )                 | 18,406                         |
| Employees' end-of-service benefits paid   | (5,306)                        | (3,675)                        |
| Currency translation adjustment   | 6,962                          | (5,993)                        |
| Net cash generated from operating activities  | 82,000                         | 4,691                          |
| Investing activities  |                                |                                |
| Acquisition of property, plant and equipment and  |                                |                                |
| capital work in progress  | (49,356)                       | (19,522)                       |
| Proceeds from disposal of property, plant and equipment   | 2,796                          | 253                            |
| Acquisition of intangible assets  | (221)                          | (275)                          |
| Proceeds from disposal of subsidiary  | ( <del></del> )                | (=.5)                          |
| Proceeds from disposal of equity accounted investees  | _                              | -                              |
| Dividend received from equity accounted investees   | 11,265                         | 20,000                         |
| Interest income received  | 2,684                          | 3,041                          |
| Net cash (used in)/generated from investing activities  | (32,832)                       | 3,497                          |
| /   |                                |                                |

### Condensed consolidated statement of cash flows (continued)

for the three month period ended 31 March 2015

## Three month period ended 31 March

|  | 2015<br>AED'000<br>(Unaudited) | 2014<br>AED'000<br>(Unaudited) |
|--|--------------------------------|--------------------------------|
| Financing activities   |                                |                                |
| Long term bank loans availed   | 122,618                        | 147,080                        |
| Long term bank loans repaid  | (89,624)                       | (27,376)                       |
| Change in bank deposits  | (20,664)                       | 3,378                          |
| Net movement in short term bank borrowings                             | 74,342                         | (143,001)                      |
| Interest expense paid  | (11,600)                       | (14,837)                       |
| Dividend paid to non-controlling interests                             | (20,000)                       | -                              |
| Remuneration paid to the Board of Directors of a subsidiary            | (1,178)                        | -                              |
| Funds invested by non-controlling interests                            | -                              | 331                            |
| NY   | <b>50</b> 00 4                 |                                |
| Net cash generated from/(used in) financing activities                 | 53,894                         | (34,425)                       |
| Net increase/(decrease) in cash and cash equivalents                   | 103,062                        | (26,237)                       |
| Cash and cash equivalents at the beginning of the period               | 321,373                        | 436,004                        |
| Cash and cash equivalents at the end of the period                     | 424,435                        | 409,767                        |
| Represented by:  | ====                           | =====                          |
| Cash in hand and at bank (net of bank deposits on lien) Bank overdraft | 589,168<br>(164,733)           | ,                              |
|  | 424,435                        | 409,767                        |
|  | =====                          | ======                         |

The notes on pages 9 to 27 are an integral part of these condensed consolidated interim financial information.

### Condensed consolidated statement of changes in equity

for the three month period ended 31 March 2015

|   | Attributable to owner of the Company |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
|---|--------------------------------------|-------------------|------------------|----------------------|-------------------------------|---------------------|------------------|-------------------|---------------------|---------------------|---|---------------------|
|   | Share<br>capital                     | Share<br>premium  | Legal<br>reserve | Translation reserves | Hyper<br>inflation<br>reserve | General<br>reserves | Capital reserves | Retained earnings | Total reserves      | Total               | Non-<br>controlling<br>interests<br>(NCI) | Total<br>equity     |
|   | AED '000                             | <b>AED '000</b>   | <b>AED '000</b>  | AED '000             | <b>AED '000</b>               | <b>AED '000</b>     | AED '000         | AED '000          | AED '000            | AED '000            | <b>AED '000</b>                           | AED '000            |
| Balance at 1 January 2014 (audited) (restated)  | 743,202                              | 221,667           | 353,855          | (68,629)             | (260,181)                     | 82,805              | 55,044           | 1,345,699         | 1,730,260           | 2,473,462           | 165,973                                   | 2,639,435           |
| Total comprehensive income for the period (unaudited)                                 |                                      |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
| Profit for the period   | -                                    | -                 | -                | -                    | -                             | -                   | -                | 58,023            | 58,023              | 58,023              | 673                                       | 58,696              |
| Other comprehensive income (restated)   |                                      |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
| Foreign currency translation reserve  | -                                    | -                 | -                | 1,814                | (11,767)                      | -                   | -                | -                 | (9,953)             | (9,953)             | (552)                                     | (10,505)            |
| Hyperinflation adjustment (refer notes 22 & 27)                                       | -                                    | -                 | -                | -                    | 163,685                       | -                   | -                | -                 | 163,685             | 163,685             | 2,590                                     | 166,275             |
| Total comprehensive income for the period   |                                      |                   |                  | 1,814                | 151,918                       |                     |                  | 58,023            | 211,755             | 211,755             | 2,711                                     | 214,466             |
| Other equity movements  |                                      |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
| Transfer to legal reserve   | -                                    | -                 | 9,659            | -                    | -                             | -                   | -                | (9,659)           | -                   | -                   | -   | -                   |
| Transactions with owners of the<br>Company directly recorded in equity<br>(unaudited) |                                      |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
| Changes in ownership interests in subsidiaries  |                                      |                   |                  |                      |                               |                     |                  |                   |                     |                     |   |                     |
| Funds invested by non-controlling interests   | -                                    | -                 | -                | -                    | -                             | -                   | -                | -                 | -                   | -                   | 332                                       | 332                 |
| At 31 March 2014 (unaudited)  | 743,202<br>=====                     | 221,667<br>====== | 363,514<br>===== | (66,815)<br>======   | (108,263)<br>======           | 82,805<br>====      | 55,044<br>=====  | 1,394,063         | 1,942,015<br>====== | 2,685,217<br>====== | 169,016<br>=====                          | 2,854,233<br>====== |

### Condensed consolidated statement of changes in equity (continued)

for the three month period ended 31 March 2015

|  | Attributable to owner of the Company |                  |                  |                          |                               |                  |                  |                     |                     |                     |   |                     |
|--|--------------------------------------|------------------|------------------|--------------------------|-------------------------------|------------------|------------------|---------------------|---------------------|---------------------|---|---------------------|
|  | Share capital                        | Share premium    |                  | Translati<br>on reserves | Hyper<br>inflation<br>reserve | General reserves | Capital reserves | Retained earnings   | Total reserves      | Total parent equity | Non-<br>controlling<br>interests<br>(NCI) | Total equity        |
|  | AED '000                             | AED '000         | AED '000         | AED '000                 | AED '000                      | AED '000         | AED '000         | AED '000            | AED '000            | AED '000            | AED '000                                  | AED '000            |
| Balance at 1 January 2015 (audited)  | 817,523                              | 221,667          | 396,260          | (79,324)                 | (79,681)                      | 82,805           | 55,044           | 1,394,014           | 1,990,785           | 2,808,308           | 226,505                                   | 3,034,813           |
| Total comprehensive income for the period (unaudited)  |                                      |                  |                  |                          |                               |                  |                  |                     |                     |                     |   |                     |
| Profit for the period  | -                                    | -                | -                | -                        | -                             | -                | -                | 57,873              | 57,873              | 57,873              | 2,554                                     | 60,427              |
| Other comprehensive income Foreign currency translation reserve Hyperinflation adjustment (refer | -                                    | -                | -                | (84)                     | (6,810)                       | -                | -                | -                   | (6,894)             | (6,894)             | (1,182)                                   | (8,076)             |
| notes 22 & 27)   | -                                    | -                | -                | -                        | 23,287                        | -                | -                | -                   | 23,287              | 23,287              | 1,760                                     | 25,047              |
| Total comprehensive income for the period  |                                      |                  | -                | (84)                     | 16,477                        | -                |                  | 57,873              | 74,266              | 74,266              | 3,132                                     | 77,398              |
| Other equity movements   |                                      |                  |                  |                          |                               |                  |                  |                     |                     |                     |   |                     |
| Director's fees of a subsidiary  | -                                    | -                | -                | -                        | -                             | -                | -                | (589)               | (589)               | (589)               | (589)                                     | (1,178)             |
| Transfer to legal reserve  | -                                    | -                | 13,152           | -                        | -                             | -                | -                | (13,152)            | -                   | -                   | -   | -                   |
| Transactions with owners of the<br>Company directly recorded in<br>equity (unaudited)            |                                      |                  |                  |                          |                               |                  |                  |                     |                     |                     |   |                     |
| Dividend distributed to NCI  | -                                    | -                | -                | -                        | -                             | -                | -                | -                   | -                   | -                   | (20,000)                                  | (20,000)            |
| Changes in ownership interests in subsidiaries   |                                      |                  |                  |                          |                               |                  |                  |                     |                     |                     |   |                     |
| Increase in NCI due to disposal of a subsidiary  | -                                    | -                | -                | -                        | -                             | -                | -                | -                   | -                   | -                   | 9,206                                     | 9,206               |
| At 31 March 2015 (unaudited)   | 817,523<br>=====                     | 221,667<br>===== | 409,412<br>===== | (79,408)<br>=====        | (63,204)<br>=====             | 82,805<br>=====  | 55,044<br>=====  | 1,438,146<br>====== | 2,064,462<br>====== | 2,881,985<br>====== | 218,254<br>=====                          | 3,100,239<br>====== |

Notes to the condensed consolidated interim financial information for the three month period ended 31 March 2015 (unaudited)

### 1 Reporting entity

Ras Al Khaimah Ceramics PSC ("the Company" or "the Holding Company") was incorporated under Emiri Decree No. 6/89 dated 26 March 1989 as a limited liability company in the Emirate of Ras Al Khaimah under the UAE Federal Law No. 8 of 1984 (as amended). Subsequently, under the Emiri Decree No. 9/91 dated 6 July 1991, the legal status of the Company was changed to a Public Shareholding Company. The registered address of the Company is P.O. Box 4714 Al Jazeerah, Al Hamra City, Ras Al Khaimah, United Arab Emirates. The Company is listed on the Abu Dhabi Securities Exchange, UAE.

The condensed consolidated interim financial information as at and for the three month period ended 31 March 2015 ("the current period") comprise the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates and jointly controlled entities.

The principal activities of the Company are manufacturing and sale of a variety of ceramic products including tiles, bathroom sets and sanitary wares. The Company and certain entities in the Group are also engaged in investing in other entities, in UAE or globally, that exercise similar or ancillary activities. Accordingly, the Company also acts as a Holding Company of the Group entities. The Group is also engaged in contracting and other industrial manufacturing activities.

### 2 Basis of preparation

#### Statement of compliance

The condensed consolidated interim financial information have been prepared in accordance with the International Accounting Standard ("IAS") 34, 'Interim Financial Reporting'. The condensed consolidated interim financial information does not include all of the information required for full annual consolidated financial statements, and should be read in conjunction with the consolidated financial statements of the Group for the year ended 31 December 2014.

#### Accounting estimates and judgements

In preparing these condensed consolidated interim financial information, the management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as to those that were applied in the preparation of the consolidated financial statements of the Group as at and for the year ended 31 December 2014.

#### 3 Significant accounting policies

The accounting policies applied in the preparation of the condensed consolidated interim financial information are consistent with those applied by the Group in its consolidated financial statements as at and for the year ended 31 December 2014.

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

#### 4 New standards, interpretations and amendments adopted by the Group

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2015 and that are available for early adoption in an annual periods beginning on 1 January 2015. However, the Group does not plan to adopt this standard early.

- Clarification of acceptable methods of Depreciation and Amortisation
- Investment Entities: Applying the Consolidation Exception (amendments to IFRS 10, IFRS 12 and IAS 28)
- Sale and Contribution of Assets between an investor and its Associates and Joint Ventures (amendments to IFRS 10 and IAS 28)
- IFRS 15: Revenue from Contracts with Customers
- IFRS 9: Financial Instruments

#### 5 Financial risk management

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended 31 December 2014.

Three month period

#### 6 Administrative and general expenses

|   |                | o p         |  |
|---|----------------|-------------|--|
|   | ended 31 March |             |  |
|   | 2015           | 2014        |  |
|   | <b>AED'000</b> | AED'000     |  |
|   | (Unaudited)    | (Unaudited) |  |
| These include:  |                |             |  |
| Staff costs   | 25,348         | 26,851      |  |
| Depreciation  | 5,328          | 5,500       |  |
| Telephone, postal and office supplies                                 | 2,246          | 1,853       |  |
| Repairs and maintenance   | 397            | 1,329       |  |
| Legal and professional fee  | 2,738          | 2,797       |  |
| Amortization of intangible assets                                     | 893            | 420         |  |
| (Reversal)/impairment loss on trade and other receivables - net       | (10,336)       | 17,785      |  |
| Impairment loss on assets classified as held for sale (refer note 24) | 48,400         | -           |  |
|   | ====           | ====        |  |

### 7 Selling and distribution expenses

| <u>.</u>                     | Three month period ended 31 March |             |
|------------------------------|-----------------------------------|-------------|
|                              | 2015                              |             |
|                              | <b>AED'000</b>                    | AED'000     |
|                              | (Unaudited)                       | (Unaudited) |
| These include:               |                                   |             |
| Staff costs                  | 17,250                            | 15,702      |
| Performance rebates          | 18,329                            | 25,191      |
| Freight and transportation   | 30,527                            | 36,375      |
| Advertisement and promotions | 11,367                            | 5,877       |
| Travel and entertainment     | 132                               | 364         |
| Depreciation                 | 256                               | 490         |
|                              | ====                              | ====        |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 8 Property, plant and equipment and capital work in progress

#### Additions, disposal and depreciation (unaudited)

During the three month period ended 31 March 2015, the Group acquired property, plant and equipment and made additions to capital work in progress amounting to AED 49.36 million (three month period ended 31 March 2014: AED 19.52 million).

Property, plant and equipment with net book value of AED 11.46 million were disposed during the current period (three month period ended 31 March 2014: AED 0.38 million) resulting in a gain on disposal of AED 2.57 million (three month period ended 31 March 2014: loss of AED 0.13 million) which is included in administrative expenses / other income in the condensed consolidated statement of profit or loss.

Depreciation charge on property, plant and equipment for the current period amounted to AED 46.33 million (three month period ended 31 March 2014: AED 37.52 million).

Also refer note 22 for movement in property, plant and equipment due to hyperinflationary accounting.

### 9 Investments in equity accounted investees

During the three month period ended 31 March 2015, the Group has made no further investments (three month period ended 31 March 2014: Nil).

The Group's share of profit in equity accounted investees for the three month period ended 31 March 2015 amounted to AED 5.70 million (three month period ended 31 March 2014: AED 8.53 million).

The Group has received a dividend of AED 11.27 million during the current period from equity accounted investees (three month period ended 31 March 2014: AED 20 million).

During the three month period ended 31 March 2015, the Group has disposed its entire 51% and 20% equity interests in jointly controlled entities "Laticrete RAK LLC" and "RAK Moshfly (Bangladesh) Private Limited" respectively.

|                                   | Laticrete<br>RAK LLC<br>AED'000<br>(unaudited) | RAK Moshfly<br>Bangladesh<br>Private Limited<br>AED'000<br>(unaudited) | Total<br>AED'000<br>(unaudited) |
|-----------------------------------|--|--|---------------------------------|
| Net carrying value                | 10,551   | (908)  | 10,551                          |
| Less: sale consideration          | (48,123)                                       |  | (49,031)                        |
| (Gain) on disposal of investments | (37,572)                                       | (908)  | (38,480)                        |
|                                   | =====  | ===  | =====                           |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

#### 10 Inventories

|   | 31 March       | 31 December |
|---|----------------|-------------|
|   | 2015           | 2014        |
|   | <b>AED'000</b> | AED'000     |
|   | (Unaudited)    | (Audited)   |
| Finished goods (net of net realisable value write down) Less: provision for slow moving and | 687,145        | 667,988     |
| obsolete inventories  | (56,564)       | (42,535)    |
|   | 630,581        | 625,453     |
| Raw materials   | 261,069        | 313,128     |
| Goods-in-transit  | 47,748         | 31,341      |
| Work-in-progress  | 23,506         | 19,330      |
| Stores and spares   | 201,467        | 199,707     |
|   | 1,164,371      | 1,188,959   |
| Less: provision for slow moving raw materials   | , ,            | , ,         |
| and stores and spares   | (50,510)       | (49,568)    |
|   | 1,113,861      | 1,139,391   |
|   | ======         | ======      |

At 31 March 2015, the Group has a cumulative loss due to write-down of finished goods inventories of AED 32.66 million against the cost of AED 283.62 million (31 December 2014: AED 33 million against the cost of AED 316.50 million) to bring them to their net realisable value which were lower than their costs.

Also refer note 22.

### 11 Trade and other receivables

|                                     | 31 March    | 31 December |
|-------------------------------------|-------------|-------------|
|                                     | 2015        | 2014        |
|                                     | AED'000     | AED'000     |
|                                     | (Unaudited) | (Audited)   |
| Trade receivables                   | 1,123,467   | 1,082,919   |
| Less: allowance for impairment loss | (149,644)   | (145,543)   |
|                                     |             |             |
|                                     | 973,823     | 937,376     |
| Advances                            | 116,264     | 118,357     |
| Deposits                            | 21,703      | 10,502      |
| Other receivables                   | 145,235     | 103,820     |
|                                     |             |             |
|                                     | 1,257,025   | 1,170,055   |
|                                     | ======      | ======      |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

#### 12 Cash in hand and at bank

|                       | 31 March    | 31 December |
|-----------------------|-------------|-------------|
|                       | 2015        | 2014        |
|                       | AED'000     | AED'000     |
|                       | (Unaudited) | (Audited)   |
| Cash in hand          | 1,534       | 1,628       |
| Cash at bank          |             |             |
| - in fixed deposits   | 100,297     | 114,365     |
| - in current accounts | 475,199     | 314,643     |
| - in margin deposits  | 2,810       | 2,540       |
| - in call accounts    | 34,679      | 15,170      |
|                       |             |             |
|                       | 614,519     | 448,346     |
|                       | =====       | =====       |

Cash in hand and cash at bank includes AED 0.28 million (31 December 2014: AED 0.21 million) and AED 107.11 million (31 December 2014: AED 110.10 million) respectively, held outside UAE.

Fixed deposits are placed with banks for an original maturity period of less than three months and carry interest at normal commercial rates and include AED 25.35 million (31 December 2014: AED 4.69 million) which are held by banks under lien against bank facilities availed by the Group.

### 13 Share capital

|    |   | 31 March<br>2015<br>AED'000<br>(Unaudited) | 31 December<br>2014<br>AED'000<br>(Audited) |
|----|---|--|---|
|    | Authorised, issued and paid up                          |  |   |
|    | 170,000,000 shares of AED 1 each paid up in cash        | 170,000                                    | 170,000                                     |
|    | 647,522,200 shares of AED 1 each issued as bonus shares | 647,523                                    | 647,523                                     |
|    |   | 817,523                                    | 817,523                                     |
|    |   | =====                                      | ======                                      |
|    | Also refer note 18.                                     |  |   |
| 14 | Trade and other payables                                |  |   |
|    | • •   | 31 March                                   | 31 December                                 |
|    |   | 2015                                       | 2014  |
|    |   | AED'000                                    | AED'000                                     |
|    |   | (Unaudited)                                | (Audited)                                   |
|    | Trade payables  | 405,126                                    | 439,577                                     |
|    | Accrued and other expenses                              | 222,952                                    | 221,908                                     |
|    | Advances from customers                                 | 73,269                                     | 71,837                                      |
|    | Commissions and rebates payables                        | 49,112                                     | 44,750                                      |
|    | Others  | 16,378                                     | 28,843                                      |
|    |   | 766,837                                    | 806,915                                     |
|    |   | =====                                      | ======                                      |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 15 Related party transactions

The Group in the ordinary course of business, enters into transaction with other business enterprises that fall within the definition of a related party as contained in International Accounting Standard 24. Related parties of the Group primarily comprise associates, joint ventures, major shareholders and key management personnel. Pricing policies and terms of transactions with related parties are mutually agreed.

Significant transactions carried out with related parties during the period, other than those disclosed elsewhere in the condensed consolidated interim financial information, are as follows:

|  | Three month<br>31 March<br>2015<br>AED'000<br>(Unaudited) | a period ended<br>31 March<br>2014<br>AED'000<br>(Unaudited) |
|--|---|--|
| Sales<br>Purchases   | 68,391<br>2,490<br>====                                   | 73,166<br>2,655<br>====                                      |
| Compensation to key management personnel:  |   |  |
| Salaries and benefits End of service benefits  | 6,421<br>224  | 6,293<br>226   |
|  | 6,645<br>====   | 6,519<br>====  |
|  | 31 March<br>2015<br>AED'000<br>(Unaudited)                | 31 December<br>2014<br>AED'000<br>(Audited)                  |
| Due from related parties: Equity accounted investees Other related parties Less: allowance for impairment loss | 418,243<br>27,746<br>(135,818)                            | 408,454<br>22,573<br>(138,230)                               |
|  | 310,171<br>=====  | 292,797<br>=====   |
|  | 31 March<br>2015<br>AED'000<br>(Unaudited)                | 31 December<br>2014<br>AED'000<br>(Audited)                  |
| Due to related parties:  | 7 100   | 0.104  |
| Equity accounted investees Others related parties  | 7,188<br>61,460   | 8,104<br>55,593  |
|  | 68,648<br>=====   | 63,697   |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 16 Bank borrowings

| 10   | Dank borrowings   | 31 March<br>2015<br>AED'000<br>(Unaudited) | 31 December<br>2014<br>AED'000<br>(Audited) |
|------|---|--|---|
| (i)  | Short term  |  |   |
| . ,  | Bank overdraft  | 164,733                                    | 122,286                                     |
|      | Short term loans  | 602,611                                    | 499,041                                     |
|      | Trust receipts  | 102,505                                    | 131,733                                     |
|      | Current portion of long-term bank loans (refer note (ii) below) | 340,160                                    | 346,122                                     |
|      |   | 1,210,009                                  | 1,099,182                                   |
|      |   | ======                                     | ======                                      |
| (ii) | Long term bank loans  |  |   |
|      | Opening balance   | 1,116,510                                  | 1,247,060                                   |
|      | Add: availed during the period/year                             | 122,618                                    | 165,330                                     |
|      | Less: repayments made during the period/year                    | (89,624)                                   | (295,880)                                   |
|      | Closing balance   | 1,149,504                                  | 1,116,510                                   |
|      | Less: current portion of term loans (refer note (i) above)      | (340,160)                                  | (346,122)                                   |
|      | Long term portion of term loans                                 | 809,344                                    | 770,388                                     |
|      |   | =====                                      | =====                                       |

The details of the long term bank loans, including terms of repayment, interest rate and security provided are mentioned in the consolidated financial statements of the Group for the year ended 31 December 2014. The new long term bank loans availed during the current period are at terms which are consistent with those mentioned in the Group's 2014 consolidated financial statements.

#### 17 Derivative financial instruments

The table below shows the positive and negative fair values of derivative financial instruments, which are equivalent to the market values, together with the notional amounts analysed by term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the reporting date and are neither indicative of the market risk nor credit risk.

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

#### 17 Derivative financial instruments (continued)

|                              | Positive fair<br>value<br>AED'000 | Negative fair<br>value<br>AED'000 | Notional<br>amount<br>AED'000 | Maturity date<br>Within 1 Year<br>AED'000 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------|---|
| 31 March 2015<br>(Unaudited) |                                   |                                   |                               |   |
| Currency swaps               | -                                 | 42                                | 2,217                         | 2,217                                     |
|                              |                                   | 42                                | 2,217                         | 2,217                                     |
| 31 December 2014 (Audited)   | =                                 | ==                                | ====                          | ====                                      |
| Currency swaps               | 29                                | -                                 | 3,835                         | 3,835                                     |
|                              |                                   |                                   |                               |   |
|                              | 29                                | -                                 | 3,835                         | 3,835                                     |
|                              | ==                                | =                                 | ====                          | ====                                      |

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the

asset or liability, either directly (i.e., as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data

(unobservable inputs).

### Fair value hierarchy

For financial instruments that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. As at 31 March 2015, the Group held the following classes of financial instruments measured at fair value:

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

#### 17 Derivative financial instruments (continued)

|   | Level 1<br>AED'000    | Level 2<br>AED'000 | Level 3<br>AED'000 |
|---|-----------------------|--------------------|--------------------|
| 31 March 2015 (unaudited)                   |                       |                    |                    |
| Financial Liabilities                       |                       |                    |                    |
| Derivative financial liabilities - net      | -                     | 42                 | -                  |
|   |                       |                    |                    |
|   | -                     | 42                 | -                  |
|   | =                     | ==                 | ==                 |
|   | Level 1               | Level 2            | Level 3            |
|   | <b>AED'000</b>        | <b>AED'000</b>     | <b>AED'000</b>     |
| 31 December 2014 (Audited)                  | AED'000               | AED'000            | AED'000            |
| 31 December 2014 (Audited) Financial assets | AED'000               | AED'000            | AED'000            |
| · · · · · · · · · · · · · · · · · · ·       | AED'000               | <b>AED'000</b> 29  | AED'000            |
| Financial assets                            | AED'000<br>-<br>      |                    | AED'000<br>-<br>   |
| Financial assets                            | AED'000<br>-<br><br>- | 29                 | AED'000<br>-<br>   |

During the three month period ended 31 March 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

#### Valuation techniques

#### Derivative financial assets

The fair values of cross currency swap are based on quotation / rates provided by the counterparty banks and financial institutions.

#### Other financial assets and liabilities

The Group does not disclose the fair values of other financial instruments such as trade and other receivables, due from / due to related parties, trade and other payables and bank borrowings because their fair value approximates to their book values due to the current nature of these instruments as the effect of discounting is immaterial. In case they are non-current in nature, the fair value is estimated based on the present value of future cash flows, discounted at the market rate of interest at the reporting date.

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 18 Proposed dividend and Directors' fee

- (i) At the Annual General Meeting (AGM) held on 26th April 2015, the shareholders approved cash dividend of 35% which was proposed by the Board of Directors which will be accounted for in quarter ending 30 June 2015.
- (ii) At the Annual General Meeting (AGM) held on 26th April 2015, the shareholders approved the proposed Directors' fees amounting to AED 3.7 million for the year ended 31 December 2014 which will be accounted for in quarter ending 30 June 2015.

### 19 Earnings per share

The calculation of basic earnings per share is based on the profit attributable to owners of the Company and the weighted average number of ordinary shares outstanding as at 31 March 2015, calculated as follows:

| Three month period ended 31 March (Unaudited)         |         | 2014<br>cinuing<br>cations |         | 2014<br>ntinued<br>ations | 2015<br>To | 2014<br>otal |
|---|---------|----------------------------|---------|---------------------------|------------|--------------|
| Earnings per share Net profit /(loss) attributable to | opei    | <b>u</b> vions             | oper    |                           | -          |              |
| owners of the   |         |                            |         |                           |            |              |
| Company (AED'000)                                     | 59,186  | 62,646                     | (1,313) | (4,623)                   | 57,873     | 58,023       |
|   | =====   | =====                      | ====    | ====                      | =====      | =====        |
| Weighted average number                               |         |                            |         |                           |            |              |
| of shares outstanding ('000s)                         | 817,523 | 817,523                    | 817,523 | 817,523                   | 817,523    | 817,523      |
|   | =====   | =====                      | =====   | =====                     | =====      | =====        |
| Earnings / (loss)                                     |         |                            |         |                           |            |              |
| per share (AED)                                       | 0.07    | 0.08                       | _       | (0.01)                    | 0.07       | 0.07         |
| . , ,   | ===     | ===                        | =       | ===                       | ===        | ===          |

There was no dilution effect on the basic earnings per share as the Company does not have any such outstanding commitment as at the reporting date.

#### 20 Contingent liabilities and commitments

The Company has issued corporate guarantees for loans and advances from commercial banks obtained by related parties including subsidiaries, joint ventures and associates.

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 21 Operating lease

As lessor:

Certain Group entities lease out their investment properties under operating leases. The leases typically run for a period of more than five years, with an option to renew the lease after that date. Lease rentals are usually reviewed periodically to reflect market rentals.

|                            | 31 March    | 31 December |
|----------------------------|-------------|-------------|
|                            | 2015        | 2014        |
|                            | AED'000     | AED'000     |
|                            | (Unaudited) | (Audited)   |
| Less than one year         | 22,395      | 21,916      |
| Between two and five years | 65,646      | 65,370      |
| More than five years       | 130,163     | 134,411     |
|                            |             |             |
|                            | 218,204     | 221,697     |
|                            |             |             |

### 22 Hyperinflationary accounting

IAS 29 requires that financial statements prepared in the currency of a hyperinflationary economy be stated in terms of a measuring unit current at the statement of financial position date and that corresponding figures for previous periods be stated in the same terms to the latest statement of financial position date. This has been applied in RAK Ceramics PJSC Limited, a subsidiary in Iran, (from December 2013) and in Ceramic Ras Al Khaimah Sudanese Investment Company, a subsidiary in Sudan (from December 2014) and hence the impact has been calculated by means of conversion factors derived from the Consumer Price Index (CPI). The conversion factors used to restate the financial statements of the subsidiaries are as follows:

|                  | Iran  |                   |       | Sudan                    |
|------------------|-------|-------------------|-------|--------------------------|
|                  | Index | Conversion factor | Index | <b>Conversion factor</b> |
| 31 March 2015    | 570   | 1.040             | 527   | 1.148                    |
| 31 December 2014 | 548   | 1.120             | 459   | 1.004                    |
| 31 December 2013 | 489   | 1.315             | 457   | 1.419                    |
| 31 December 2012 | 372   | 1.383             | 322   | 1.460                    |
| 31 December 2011 | 269   | 1.224             | 220   | 1.212                    |
| 31 December 2005 | 104   | -                 | 100   | 1.06                     |
| 31 December 2004 | -     | -                 | 94    | -                        |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 22 Hyperinflationary accounting (continued)

The above mentioned restatement is affected as follows:

- i. Financial statements prepared in the currency of a hyperinflationary economy are stated after applying the measuring unit current at statement of financial position date and corresponding figures for the previous period are stated on the same basis. Monetary assets and liabilities are not restated because they are already expressed in terms of the monetary unit current at the statement of financial position date. Monetary items are money held and items to be recovered or paid in money;
- ii. Non-monetary assets and liabilities that are not carried at amounts current at the statement of financial position date and components of shareholders' equity are restated by applying the relevant conversion factors;
- iii. Comparative financial statements are restated using general inflation indices in terms of the measuring unit current at the statement of financial position date;
- iv. All items in the statement of profit or loss are restated by applying the relevant quarterly average or year-end conversion factors; and
- v. The effect on the net monetary position of the Group is included in the condensed consolidated statement of profit or loss as a monetary loss/gain from hyperinflation.

The application of the IAS 29 restatement procedures has the effect of amending certain accounting policies at the subsidiary's level which are used in the preparation of the financial statements under the historical cost conversion. The impact of hyperinflationary accounting on the condensed consolidated interim financial information of Sudan and Iran subsidiaries are as follows:

21 Morob 2015

#### a) Ceramic Ras Al Khaimah Sudanese Investment Company (Sudan)

| Impact on statement of financial position          | AED'000<br>(unaudited) |
|--|------------------------|
|  | (unauditeu)            |
| Increase in property plant and equipment           | 3,555                  |
| Increase in inventories                            | 5,865                  |
| Increase in net book value                         | 9,420                  |
| 471  | ====                   |
| Allocated to:                                      |                        |
| Increase in opening equity due to cumulative       |                        |
| hyperinflation since 31 December 2014              | 16,249                 |
| Foreign currency translation reserve               | 43                     |
| Impact on profit or loss during the current period | (6,872)                |
|  | 9,420                  |
|  | ====                   |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 22 Hyperinflationary accounting (continued)

#### b) RAK Ceramics PJSC Limited (Iran)

| Tarif Columnes 1 95 C Elimited (11 all)                         | 31 March 2015 |
|---|---------------|
| Impact on statement of financial position                       | AED'000       |
| impact on statement of financial position                       | (unaudited)   |
|   | (unaudited)   |
| Decrease in property plant and equipment                        | (194)         |
| Decrease in intangible assets                                   | (50)          |
| Increase in inventories   | 118           |
|   |               |
| Increase in net book value                                      | (126)         |
|   | ===           |
| Allocated to:   |               |
| Increase in opening equity and non controlling interests due to |               |
| hyperinflation since 31 December 2014                           | 8,798         |
| Foreign currency translation reserve                            | (407)         |
| Impact on profit or loss during the current period              | (8,517)       |
|   |               |
|   | (126)         |
|   | ===           |

The net impact of hyperinflationary accounting in Sudan and Iran on net monetary position amounts to a loss of AED 3.95 million. Refer note 25.

### 23 Disposal of subsidiary and non-controlling interests

### Disposal of a subsidiary 2015

During the current period, the Group disposed its entire 55% shareholding in one of its subsidiary "RAK Pharmaceutical Private Limited" and recognised a net gain of AED 0.56 million on disposal. Furthermore, the disposal resulted in increase in non-controlling interests of AED 9.21 million. Refer note 25.

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 24 Assets and liabilities of disposal group held for sale

In December 2014, management entered into a non-binding agreement to sell Ceramics Ras Al Khaima Sudanese Investment Company Limited. Accordingly, this entity is presented as disposal group held for sale.

During the current period, the Group signed a sale purchase agreement to sell Ceramics Ras Al Khaima Sudanese Investment Company Limited at a consideration of AED 220.44 million. The disposal has not been recorded in the current period as certain pre completion conditions are not fulfilled as at reporting date. However, as the agreed consideration which represents the fair value of the disposal group is lower than the carrying value, impairment loss of AED 48.4 million has been recognised during the current period.

|                               | Ceramics Ras Al<br>Khaima Sudanese |                |                |
|-------------------------------|------------------------------------|----------------|----------------|
|                               | Investment Co. Ltd.                | Others         | Total          |
|                               | AED'000                            | <b>AED'000</b> | <b>AED'000</b> |
| Property, plant and equipment | 120,032                            | -              | 120,032        |
| Inventories                   | 75,522                             | -              | 75,522         |
| Trade and other receivables   | 46,340                             | 20,311         | 66,651         |
| Cash in hand and at bank      | 37,977                             | -              | 37,977         |
|                               | 270 971                            | 20.211         | 200 102        |
| Tarantana and Iara            | 279,871                            | 20,311         | 300,182        |
| Less: impairment loss         | (48,400)                           | -              | (48,400)       |
| Assets held for sale          | 231,471                            | 20,311         | 251,782        |
|                               | =====                              | =====          | =====          |
| Trade and other payables      | 11,035                             | 1,494          | 12,529         |
| Liabilities held for sale     | 11,035                             | 1,494          | 12,529         |
|                               | ====                               | ====           | =====          |
| Net assets                    | 220,436                            | 18,817         | 239,253        |
|                               | ====                               | =====          | =====          |

### Cumulative income or expenses included in other comprehensive income

Following are the items included in other comprehensive income relating to the disposal group.

| 31 March 2015<br>AED'000 |
|--------------------------|
| (152,738)<br>184,784     |
| 32,046                   |
|                          |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 25 Discontinued operations

During the year ended 2014, the Group classified its subsidiaries namely "Ceramics Ras Al Khaima Sudanese Investment Company Limited" and "RAK Pharmaceuticals Private Limited" as held for sale and accordingly the results from these operations are presented as discontinued operations.

These subsidiaries were not previously classified as held-for-sale or as discontinued operations. The comparative condensed consolidated statement of profit or loss for the quarter ended 31 March 2014 has been restated to show the discontinued operations separately from continuing operations. However, during the current period, the Group sold its investment in RAK Pharmaceuticals Private Limited and operations in Sudan continue to be classified as discontinued.

Ceramics Ras Al Khaima Sudanese Investment Co. Limited 31 March 2015 AED'000

|   | ====     |
|---|----------|
| Loss for the period                           | (1,313)  |
|   |          |
| Loss on net monetary position (refer note 22) | (2,321)  |
| Expense                                       | (28,905) |
| Revenue                                       | 29,913   |

|                               | 2014                               |                        |          |  |
|-------------------------------|------------------------------------|------------------------|----------|--|
|                               | Ceramics Ras Al<br>Khaima Sudanese | RAK<br>Pharmaceuticals |          |  |
|                               | Investment Co. Ltd.                | Private Limited        | Total    |  |
|                               | AED'000                            | AED'000                | AED '000 |  |
| Revenue                       | 46,946                             | 4,987                  | 51,933   |  |
| Expense                       | (49,641)                           | (6,879)                | (56,520) |  |
| Loss on net monetary position | (1,175)                            | -                      | (1,175)  |  |
| Loss for the period           | (3,870)                            | (1,892)                | (5,762)  |  |
|                               | =====                              | ====                   | =====    |  |

The loss from the discontinued operations to the extent of AED 1.31 million (2014: loss of AED 4.62 million) is attributable to the owners of the Company. Of the profit from continuing operations of AED 61.74 million (2014: AED 64.46 million), an amount of AED 59.18 million is attributable to the owners of the Company (2014: AED 62.65 million).

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 25 Discontinued operations (continued)

### Cash flows from discontinued operations

|  | Three month period ended |             |  |
|--|--------------------------|-------------|--|
|  | <b>31 March</b> 31 March |             |  |
|  | 2015                     | 2014        |  |
|  | (Unaudited)              | (Unaudited) |  |
|  | <b>AED'000</b>           | AED'000     |  |
| Net cash generated from operating activities             | 37,259                   | 8,581       |  |
| Net cash generated from / (used in) investing activities | 73,407                   | (1,867)     |  |
| Net cash used in financing activities                    | (9,364)<br>              | (6,158)     |  |
|  | <b></b>                  |             |  |

Effect of disposal of RAK Pharmaceuticals Private Limited on the condensed consolidated financial information of the Group

|   | 31 March 2015<br>AED'000 |
|---|--------------------------|
| Assets  | AED 000                  |
| Property, plant and equipment                                     | 26,538                   |
| Intangible assets   | 4,693                    |
| Inventories   | 3,416                    |
| Trade & other receivables   | 2,186                    |
| Other currents  | 1,828                    |
|   |                          |
|   | 38,661                   |
| Liabilities   | (2= 20=)                 |
| Borrowings  | (37,307)                 |
| Trade and other payables  | (21,818)                 |
| Net liabilities   | (20,464)                 |
| Non-controlling interests   | (9,196)                  |
| Net liabilities attributable to parent                            | (11,268)                 |
| Consideration receivable  | 17,044                   |
| Less: loan receivable from RAK Pharma Private Limited written off | (27,751)                 |
| Gain on disposal  | (561)                    |
| on suspense   | ====                     |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 26 Segment reporting

The Group has broadly three reportable segments as described below, which are the Group's strategic business units. The strategic business units operate in different sectors and are managed separately because they require different strategies. The following summary describes the operation in each of the Group's reportable segments:

| Ceramic products | includes manufacture and sale of ceramic wall and floor tiles, Gres Porcellanato and bathware products.   |
|------------------|---|
| Contracting      | includes construction projects, civil works and contracting for the supply, installation, execution and maintenance of electrical and mechanical works. |
| Other industrial | includes manufacturing and distribution of pharmacy, power, table ware, paints, plastic and gypsum and decorations, glue, chemicals, mines and faucets. |
| Others           | other operations include food and beverages, trading, travel, logistics, real estate and warehousing.   |

Information regarding the operations of each separate segment is included below. Performance is measured based on segment profit as management believes that profit is the most relevant factor in evaluating the results of certain segments relative to other entities that operate within these industries. There are regular transactions between the segments and any such transaction is priced on mutually agreed terms.

|   | Ceramic products AED'000 | Contracting AED'000 | Other industrial AED'000 | Others<br>AED'000 | Elimination<br>AED'000 | Total<br>AED'000 |
|---|--------------------------|---------------------|--------------------------|-------------------|------------------------|------------------|
| Three month period ende                   | d 31 March 2             | 2015                |                          |                   |                        |                  |
| External revenue<br>Inter segment revenue | 591,013<br>40,830        | 68,676<br>1,734     | 62,301<br>25,105         | 22,095<br>20,834  | (88,503)               | 744,085          |
| Total revenue                             | 631,843                  | 70,410              | 87,406<br>=====          | 42,929            | (88,503)               | 744,085          |
| Segment profit / (loss) for the period    | 66,987<br>=====          | 8,207<br>====       | 13,690<br>====           | 2,108<br>=====    | (30,565)               | 60,427<br>=====  |
| As at 31 March 2015                       |                          |                     |                          |                   |                        |                  |
| Total assets                              | 7,024,489                | 866,105             | 465,947                  | 366,622           | (2,553,369)            | 6,169,794        |
| Total liabilities                         | 3,632,499                | 453,606             | 117,242                  | 157,391           | (1,291,183)            | 3,069,555        |

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### **26** Segment reporting (continued)

|                         | Ceramic       | G:          | Other      | 0.4     | Eli · ·     | TD 4 1    |
|-------------------------|---------------|-------------|------------|---------|-------------|-----------|
|                         | products      | Contracting | industrial | Others  | Elimination | Total     |
|                         | AED'000       | AED'000     | AED'000    | AED'000 | AED'000     | AED'000   |
| Three month period ende | d 31 March 20 | 14          |            |         |             |           |
| External revenue        | 632,677       | 51,682      | 26,248     | 30,205  | -           | 740,812   |
| Inter segment revenue   | 58,276        | 17,844      | 42,462     | 28,961  | (147,543)   | _         |
|                         |               |             |            |         |             |           |
| Total revenue           | 690,953       | 69,526      | 68,710     | 59,166  | (147,543)   | 740,812   |
|                         | ======        | =====       | =====      | =====   | ======      | =====     |
| Segment profit / (loss) |               |             |            |         |             |           |
| for the period          | 72,232        | (8,332)     | 7,570      | 5,620   | (18,394)    | 58,696    |
| •                       | =====         | =====       | ====       | =====   | =====       | =====     |
| As at 31 December 2014  |               |             |            |         |             |           |
| Total assets            | 6,811,018     | 521,689     | 875,046    | 368,549 | (2,576,427) | 5,999,875 |
|                         | ======        | ======      | ======     | ======  | ======      | ======    |
| Total liabilities       | 3,502,769     | 470,627     | 108,507    | 161,570 | (1,278,411) | 2,965,062 |
|                         | ======        | =====       | =====      | =====   | ======      | ======    |

#### Reconciliation of reportable segment profit or loss

|   | 31 March<br>2015            | 31 March 2014               |
|---|-----------------------------|-----------------------------|
|   | AED'000<br>(Unaudited)      | AED'000<br>(Unaudited)      |
| Total profit or loss for reportable segments after tax<br>Elimination of inter-segment profits<br>Share of profit of equity accounted investees | 85,291<br>(30,565)<br>5,701 | 68,563<br>(18,394)<br>8,527 |
|   | 60,427<br>=====             | 58,696<br>=====             |

### 27 Restatement

During the year ended 31 December 2014, the Group had changed the accounting policy and decided to present the effect of price changes in prior periods on the financial statements of subsidiaries operating in a hyperinflation economy in other comprehensive income. The details of change in accounting policy are disclosed in the audited consolidated financial statements for the year ended 31 December 2014.

Further, the Group had decided to present separately foreign currency translation differences pertaining to hyperinflationary economies in hyperinflation reserve. Accordingly, the Group had made the following reclassifications:

Notes to the condensed consolidated interim financial information (continued) for the three month period ended 31 March 2015 (unaudited)

### 27 Restatement (continued)

|  | Translation reserve AED' 000 | Hyperinflation reserve AED' 000 |
|--|------------------------------|---------------------------------|
| Balance as at 1 January 2014<br>(as previously stated)<br>Reclassification           | 328,810<br>(260,181)         | -<br>260,181                    |
| Balance as at 1 January 2014 (restated)  | 68,629<br>====               | 260,181<br>=====                |
| Other comprehensive income for the year 2014 (as previously stated) Reclassification | (9,953)<br>(11,767)          | -<br>11,767                     |
| Other comprehensive income (restated)  | 1,814<br>====                | 11,767<br>=====                 |

### 28 Subsequent events

Subsequent to reporting date, the Board of Directors has resolved to sell its 39% shareholding of RAK Watertech LLC, effective 1<sup>st</sup> April 2015, resulting in conversion of the subsidiary into equity accounted investee from that date.